

Banking

There are many and various aspects of banking that interact with the derivative sales or advising and execution. BENCHMARK STANDARD have an approved and accountable team to deal with these challenges.

The facility letter itself is the best starting point when assessing derivatives – The financial covenants, the debt serviceability and interest cover ratios. This then develops questions over the covenants – Are they useful, are they too restrictive, are they onerous, and thus can they or should they be debated and negotiated with the bank.

Beyond that, BENCHMARK STANDARD has access to many and various facilities and thus can compare between banks, between clients, between LTV's and serviceability ratios. All clients therefore receive an understanding of where banking in general is or should be compared to their own. However BENCHMARK STANDARD do not and would not pretend to offer more than we are capable of delivering, and have a sterling track record of positively supporting our esteemed clients.

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BENCHMARK STANDARD have formulated a trusted and longstanding relationship with accredited and accountable affiliates that cover the spectrum of client needs within banking.

Specifically for derivatives, BENCHMARK STANDARD have a close relationship with a law firm able to negotiate ISDA's.

With any area of facilities;

- BENCHMARK STANDARD have a relationship with a law firm who can represent 'normal' legal issues and practices
- BENCHMARK STANDARD have relationships with corporate finance brokers for new, old, or restructuring of debt
- BENCHMARK STANDARD have relationships with equity houses who could introduce capital, or angels who could invest

There are many areas of banking and BENCHMARK STANDARD have a network of trusted advisors and providers who can facilitate any aspect required. FX spot and forwards – BENCHMARK STANDARD have relationships with banks and brokers to provide spot and forward contracts at minimal margins from the market.

BENCHMARK STANDARD only use or recommend those who are tried and trusted to deliver.

It is an old-fashioned way of working. BENCHMARK STANDARD refuse to use untried or untested people or businesses. BENCHMARK STANDARD further refuse to engage with any entity that have an untrustworthy reputation, or lack Integrity no matter if it costs BENCHMARK STANDARD money to source and action.

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For a FREE no-obligation consultation, or to learn more about the bespoke service range offered by BENCHMARK STANDARD, contact us today:

- 01954 200 003
- enquiries@benchmarkstandard.co.uk

Further references and testimonials are available upon request. BENCHMARK STANDARD operate an 'honest to goodness' approach to client consultation and will therefore endeavour to be truthful and transparent at every level.